

NTT Data Services

FACT SHEET | MANUFACTURING & COMMERCIAL INDUSTRIES | CONSULTING

Deliver Rapid Value With Tailored-Fit Agile Practices

Agile Consulting Services by NTT DATA

Why NTT DATA Services?

- 12th largest consulting services provider with comprehensive, proven technology and business expertise
- Over 25 years of experience delivering positive change
- More than 1,000 consulting professionals

We have the deep expertise to help you tap agile practices to:

- Boost time to market with innovative products
- Reduce failure
- Deliver business value with greater frequency
- Increase predictable
 outcomes
- Increase efficiency

Delivering customer value is mandatory in the digital economy

Today's manufacturers and sellers must be able to adapt to change quickly, so they can develop new products and get them out the door. The digital economy has spawned a consumer-led marketplace, and it's even more critical that companies are positioned to rapidly bring new value to their customers. Those that become more agile will remain competitive.

The benefits of agile without the "fear factor"

Agile initiatives were first introduced two decades ago. However, many larger companies have been surprisingly slow to fully embrace agile. Perhaps they imagine that it will introduce unnecessary risk. They may fear that agile will just disrupt the status quo, rather than enable their enterprise to embrace change and become more responsive. They may fret about the complexity of an agile engagement. This is why it is an advantage to use a highly qualified partner — one who understands that agile is simple in principle but not easy in practice. It requires deep experience with embedding its many disciplines and practices, along with highly skilled execution, to achieve the desired results. It demands a long-term vision that builds upon small successes and scales thoughtfully, while executing successfully.

Agile breaks down barriers to transform your business

As the digital economy has revolutionized business by putting power into the customer's hands, it's become increasingly clear that traditional legacy constructs are falling short: It's not just about IT anymore. You need a solution that addresses the business problem, as well as the IT problem — a solution that incorporates modern tools, as well as a change of company minds et and a shift in its culture. Delivering customer value must be a company-wide effort, demanding an all-hands-on-deck, collaborative approach that delivers value early — and frequently. Properly executed, agile lives up to its name and enables you to delight customers by collaborating to develop and deliver the products they want ahead of your competitors.

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Partnering with NTT DATA ensures a successful agile execution

	Proven results delivering agile programs in manufacturing and commercial companies			
Experience	Successful execution of large global agile programs	Understanding of the challenges when transforming to agile	Teams comprised of former manufacturing employees and consultants create a customized agile transformation roadmap	Change management community of practice with proven record of adoption
	Intellectual property and infrastructure to streamline onboarding and accelerate delivery			
Proven accelerators	Agile Cultural Assessment Framework quickly identifies gaps and remediation steps	Practice collateral, including Project Execution Toolkit, process design templates and assessment methodologies, simplifies execution steps	Existing agile training classes ready to speed-train the trainer, as well as ongoing training and coaching efforts	Existing rigorous onboarding process and processes for transferring knowledge capital at end of engagement
	Exceptional value (often at a lower cost than other IT providers)			
(\$) Value	Our teams focus on supporting agile in manufacturing and commercial environments	Engagement discounts can be established based on scale	Engagements supported by the full breadth of the agile practice	Our teams focus on supporting agile in manufacturing and commercial environments
	A partner to strategize, implement and provide expertise based on your needs			
Flexibility	Various skills at scale in multiple locations	Variety of skills allows flexible staffing as project needs change	Creative engagement options, depending on your unique situation	Various skills at scale in multiple locations

What are businesses waiting for?

Larger organizations have historically been slower to adopt agile due to the following perceived barriers:

- Established legacy processes and tools
- Lack of management buy-in and support
- Distributed workforce
- Project complexity
- Regulatory compliance
- Difficulty in changing enterprise culture
- Limitations in personnel skill sets

Custom-tailor your agile approach: We ensure the ideal fit for you

NTT DATA focuses on custom-fitting and roadmapping agile practices to meet your organization's unique challenges. We conduct our assessment and make recommendations to address your specific needs, rather than following the IT industry norm of forcing a formula to standardize your variables.

NTT DATA Business Consulting Services for Manufacturers and Commercial Industries

NTT DATA provides a range of services from IT strategy (ERP and non-ERP); merger, acquisition and divestiture services (including deal support and integration management) to business process transformation, organizational change management (OCM) and project management office (PMO) support. Our Business Consulting Services help companies realize value faster, by transforming their operations with optimized processes, technology and the necessary OCM and agile/DevOps/PMO services that enable guicker adoption. optimized processes, technology and the necessary OCM and agile/DevOps/PMO services that enable quicker adoption.

The most common agile methodologies we use include Scrum, SAFe, DevOps, Kanban and TDD, in combination with lean continuous improvement initiatives.Our comprehensive services encompass agile maturity assessments, training, coaching and execution with agile integration at executive, portfolio/ program and delivery team levels.

NTT DATA has more than 20 years of experience with agile methodologies for software development. We're currently running large agile integration and custom development engagements around the world.

Visit nttdataservices.com to learn more.

NTT DATA Services partners with clients to navigate and simplify the modern complexities of business and technology, delivering the insights, solutions and outcomes that matter most. As a division of NTT DATA Corporation, a top 10 global IT services and consulting provider, we wrap deep industry expertise around a comprehensive portfolio of infrastructure, applications and business process services.

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